



WE DELIVER THE WORLD



ANY DESTINATION WORLDWIDE

Since 1907, when Mae Elizabeth Dey opened a one-person Customs Brokerage House, M.E. Dey & Co. has evolved to become one of the largest family-owned Brokers and Forwarders in the United States.

We now offer comprehensive International & Domestic Freight Forwarding, Compliance & Consulting services alongside our core Customs Brokerage services. With our expanding global network, we provide supply chain solutions worldwide to adapt to the evolving landscape. Our business philosophy remains unchanged: building lasting customer relationships by understanding your unique needs and delivering customized transportation solutions to enhance efficiency.

WE'RE MORE THAN JUST A CUSTOMS BROKER



Personal and Professional Attention

Our customer service is key to our success. We strive to understand your unique business needs and customize our services in a way our competition can't or won't. We provide a dedicated point of contact backed by trained teams here to assist you in all aspects of international trade.



An International Trade Education

Understanding regulatory requirements is crucial for managing your international transactions, regardless of your company's size. Non-compliance can lead to delays, additional costs and unanticipated disruptions. We support you in each transaction, helping you navigate the complexities of regulations while establishing long-term compliance measures.



Information 24/7

We appreciate the time-sensitivity of your cargo and the need for immediate answers and information necessary to run your business. We are committed to investing in our technology to provide you with the latest in electronic tools and the information needed at your fingertips.



Well-Connected and Respected Professionals

We are recognized locally and nationally for our contributions to the international trade community through sponsorships, education and outreach. Our team holds appointed positions in government organizations as well as active involvement in local and national trade organizations.



Your Connection to the World

Stay informed with our email news alerts and social media updates on trade issues, breaking news, port closings, carrier shortages, regulatory changes, and industry trends affecting your cargo movement. With ongoing education and advanced technology, we're here to assist you in all aspects of international trade.



Creative Problem Solving

Managing U.S. Customs and freight for over 115 years has provided the experience and established contacts to anticipate and avoid many of the logistical and regulatory challenges associated with moving cargo. We can offer creative solutions to issues that arise and help you to minimize risk while satisfying your business objectives.

OVER A CENTURY OF TRADITION & INNOVATION

Mae Elizabeth Dey began her business career after graduating from Business College in 1901 when she accepted a position as private secretary to M.J. Hogan, a Milwaukee Customhouse broker. Upon Mr. Hogan's passing, the district Director of Customs requested that Miss Dey open an office as a Customhouse broker to continue providing brokerage service for the port. Mae Dey established her business and was awarded license number 1 in the port of Milwaukee. At the time of her appointment, she was only the fifth woman Customhouse Broker in the United States!

Networking with other Brokers was important for running a business in the early 1900's. As an inland Broker, it was essential that Mae Dey develop strong working relationships with Customs Brokers situated at the major seaports who could re-forward cargo to Milwaukee. Her successes expanded her geographical reach, which provided a growing array of services to customers.



Our founder, Mae Elizabeth Dey



In 1927 the company was incorporated and granted corporate license number 5, the license that we still hold today. We grew to a staff of four, including Mae's nephew Rolland Gardenier, who joined the firm five years earlier.

The challenge of growing the business fell to Rolland when Mae Dey died in 1929. Tough economic times, rising tariffs and a worldwide war left Rolland as the company's sole employee in 1945.

World trade recovered quickly in the aftermath of World War II and the preceding economic depression. Business prospects for M.E. Dey & Co. accelerated during the 1950's, as ships from Europe and Asia initiated direct service to Milwaukee.

Air freight, while still in its infancy, was growing steadily.

Rolland's son, Richard, joined the company in 1951. Richard was sensitive to customer needs and recognized that service development and technological modernization was necessary.



Expansion included opening an airfreight office at Mitchell international Airport in 1971, the addition of Export Freight Forwarding services in 1978, and significant automation of the brokerage department. A Chicago branch office at O'Hare Airport was opened in 1984 to better service this major gateway to Midwest-bound cargo.

Joining the firm in 1978, Robert became fourth generation leader when he was named President by his father Richard in 1993. Robert moved the business forward with an aggressive focus on automation and was amongst the first US brokers to do Remote filing in other ports. An industry leader in offering e-services to clients including internet tracking, email notifications and web site development.

In 1983, Sandi Siegel joined the firm as an entry writer and later obtained her Broker's license in 1986. Named a partner in 1996, she worked closely with Rob over the next several decades as they strategically expanded the business.

An Import Forwarding Division was established by developing a network of vetted, trusted partners worldwide, providing complete door-to-door service for importers. The later addition of a Consulting and Compliance Division provided customers the needed support to manage growing regulatory complexities and demands.

A Long Beach branch office was opened in 2016, which helped support the growing volume of freight transiting through west coast ports to/from Asia.

With Sandi Siegel assuming the role of President in 2019 after Rob retired and the transition of leadership to the next generation—including Rob's niece Sarah Azar who joined the firm in 2013, and Rob and Sandi's daughter, Leah Gardenier, who joined the firm in 2018—the family legacy returns to its original inspiration—a female owned organization.

M.E. Dey has been recognized with several prestigious awards regionally including the SBA award, Future 50 Company Award—twice, the Governor's Export Award—three times, and nationally with the President's E Award, and President's E Star Award for excellence in exports.

With the vision of a remarkable woman and humble beginnings, M.E. Dey has grown to a staff of more than 70 professionals, 3 offices domestically, and a global network in over 90 countries which continues to offer the trade community creative solutions to today's logistics challenges.



From left to right: Sarah Azar, Leah Gardenier, and Sandi Siegel



CUSTOMS BROKERAGE

- Over a century of experience working with U.S. Customs and clearing import cargo
- Expertise in navigating the rapidly changing regulatory environment
- A team of licensed Customs Brokers and Certified Customs Specialists
- Nationwide coverage for Customs clearances, ISF filings, and Customs bond requirements
- Assistance with ACE reports and downloads for efficient recordkeeping management



EXPORT SERVICES

- Expert staff offering assistance in export management, including shipping, documentation, letters of credit, and regulatory advice
- Direct carrier contracts to 40+ destinations for competitive rates on air and ocean transportation
- NVOCC status for booking freight through your contracts or ours
- Integrated rate management system for quick response to LCL and FCL quotes
- Partner network for destination services like warehousing, Customs clearance, and final delivery



LOGISTICS & FREIGHT FORWARDING SERVICES

- Longstanding relationships with a trusted network of local and global agent partners
 - Leveraging partner strengths to provide competitive volume pricing and transportation options tailored to your needs
 - Volume contracts for customers while maintaining personalized service
 - Comprehensive transportation services including air, ocean, consolidation, FCL, and foreign-to-foreign
 - Fully automated information exchange for seamless EDI and 3PL supply chain services
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DOMESTIC SERVICES

- Licensed Property Broker offering Intra and Interstate services
- Drop shipping options for efficient delivery to your customers, saving time and costs
- Point-to-point domestic service across the lower 48 states
- Trans-border trucking services to Canada and Mexico
- Coordination of Customs clearance services to the final destination



COMPLIANCE & CONSULTING

- Licensed Customs Brokers knowledgeable on import and export regulations
- Assist the trade community on due diligence in meeting international trade laws
- Consulting services for comprehensive compliance support
- Assistance with compliance projects of any size, including rulings, screenings, audits, gap analysis, and procedure development
- Tailored trade compliance training



E-SERVICES

- E-Tools: Access valuable information anytime, anywhere
 - Track your freight and receive real-time updates 24/7
 - Full visibility of Customs, AES, and government agency communications
 - Online access to view and download required documentation for up to five years
 - Customized reporting functionality for personalized data analysis
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MILWAUKEE | CHICAGO | LONG BEACH



Recipient of the 2021 President's "E" Star Award for our contribution to the expansion of U.S. Exports.



Named 2022 Future 50 "50 Fastest Growing Companies in Southeastern Wisconsin."



Three-time winner of Governor's Export Award for Service Excellence.



U.S. Small Business Administration



CTPAT
VALIDATED

FMC LICENSE #860NF
CUSTOMS BROKERAGE LICENSE #5
CTPAT ACCOUNT # 22144854
OTI LICENSE # 001454